



CamFAD  
Rural Poverty Reduction and Market Access  
(CROP-MA)

Final Report  
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## Acronyms

<b>AGM</b>	<b>Annual General Meeting</b>
<b>BoD</b>	<b>Board of director</b>
<b>CamFAD</b>	<b>Cambodian Farmers' Association Federation for Agricultural Development</b>
<b>CBO</b>	<b>Commune Based Organization</b>
<b>CFA</b>	<b>Commune Farmers Association</b>
<b>CMDG</b>	<b>Cambodian Millennium Development Goal</b>
<b>DA</b>	<b>Department of Agriculture</b>
<b>Exc.Com</b>	<b>Executive Committee</b>
<b>FOs</b>	<b>Farmer organizations</b>
<b>GA</b>	<b>General Assembly</b>
<b>Gov't</b>	<b>Government</b>
<b>HH</b>	<b>Household</b>
<b>MAFF</b>	<b>Ministry of Agriculture Forestry and Fisheries</b>
<b>NGOs</b>	<b>Non Governmental Organizations</b>
<b>SMI</b>	<b>Small and Medium Enterprises</b>
<b>SRI</b>	<b>System of Rice Intensification</b>
<b>VWA</b>	<b>Village Women Association</b>

## **i. NAME, LOCATION, IDENTITY, OPERATIONAL AREAS AND GOVERNINGS TRUCTURE**

### **a. Name**

- In Khmer: SAHAK PHAN SA MA KUM KAK SE KOR KAM PUCHEA APIWAT KAKSEKAM
- In English: Cambodian Farmers' Association Federation for Agricultural Development

### **b. Address**

National road no.1  
Rop Ko village, Prey Chhlak commune,  
Svay Rieng district, Svay Rieng town  
Cambodia.  
Tel/Fax: +855 44 945 553  
E-mail : [soksotha@camfad.org](mailto:soksotha@camfad.org)  
[camfad@camfad.org](mailto:camfad@camfad.org)  
Web site : <http://www.camfad.org>

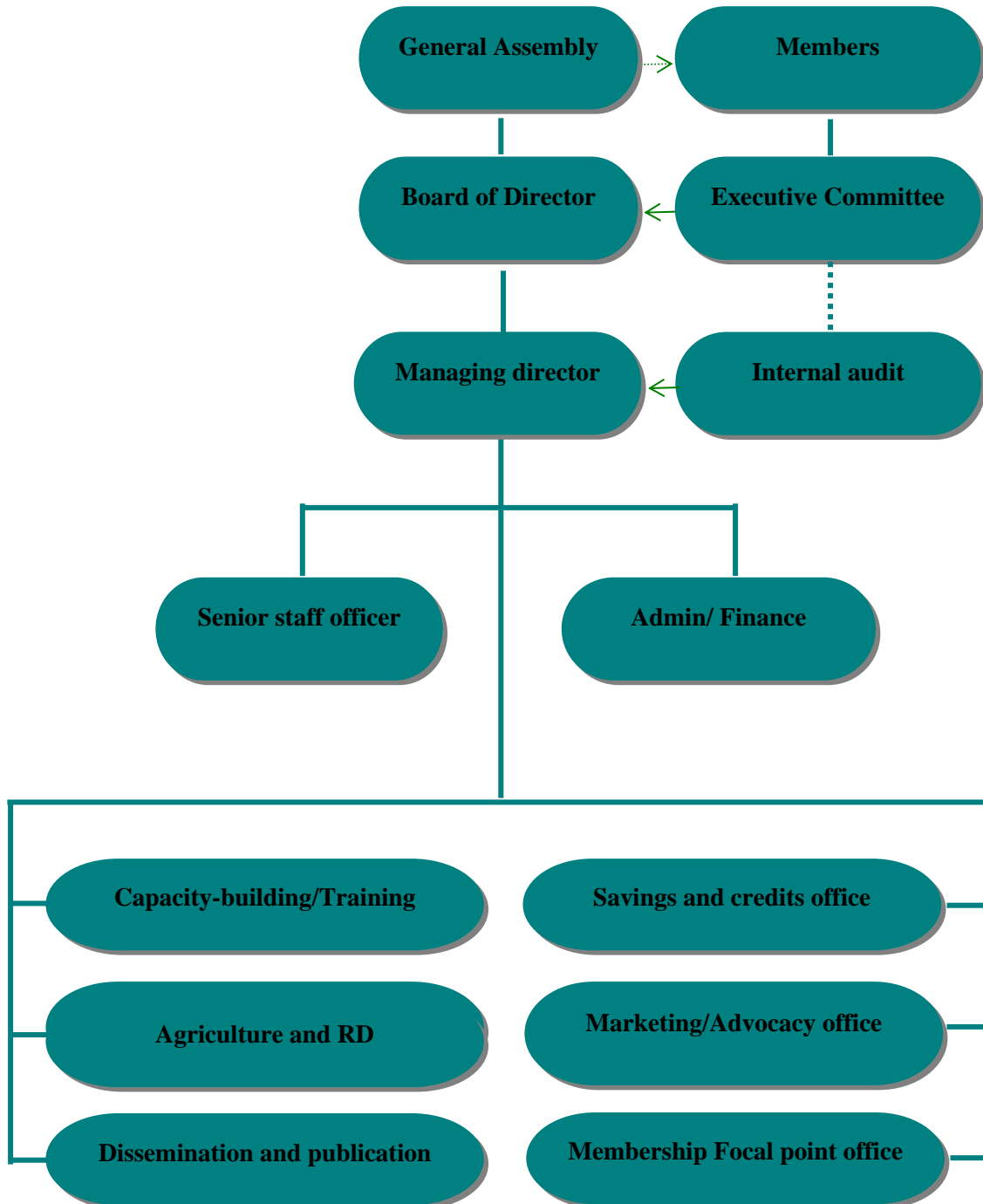
### **c. Identity**

- Cambodian Farmers' Association Federation for Agricultural Development was renewed from the Cambodian farmers' association for agricultural development in Svay Rieng town and officially recognized at the national level by the Ministry of Interior (MOI) on 25<sup>th</sup> May 2007 through Ref nr: 583 Sar.Chor.Nor.
- CamFAD is a general farm organization.
- The logo's shape of the federation is circled with pictures inside which symbolize the meanings as below:
  - Farms represent of natural resource.
  - Cow, pig, chicken and rice bearing represent of agricultural products and realization.
  - Sugarcane and rice bearing covered by cloth represent agricultural outputs.
  - Tractor, irrigation systems, water gate and embankment with the square shape represent of agro-industry.

### **d. Operational area**

- Svay Rieng, Prey Veng, Kampong Speu and Kandal provinces.
- Level:
  - 1- National level
  - 2- Commune level
  - 3- Village (producing group) level

e. Governing structure



## ii. BOARD AND MANAGEMENT TEAM

### a. Board

#	Board			
	Surname-name	Position	In charge	Location
1	Tey Saruon	Chairman	2007	Svay Rieng
2	Ke Han	Vice chair person	2007	Svay Rieng
3	Keo On	Vice chair person	2007	Svay Rieng
4	An Sarun	Vice chair person	2008	Svay Rieng
#	Members			
5	Neth Thong	CFA leader	2007	Svay Rieng
6	Koy Sithán	CFA leader	2007	Svay Rieng
7	Pao Suy	CFA leader	2007	Svay Rieng
8	Kong Sabo	CFA leader	2007	Svay Rieng
9	Hoeng Prum	CFA leader	2007	Svay Rieng
10	Kong Savoeun	CFA leader	2007	Svay Rieng
11	Chhoun Sarin	CBO leader	2008	Svay Rieng
12	Nhoem Hun	CBO leader	2008	Svay Rieng
13	Ken Yam	CBO leaders	2008	Svay Rieng
14	Nhoek Sorn	CBO leader	2008	Prey Veng
15	Lou Heap	CBO leader	2008	Prey Veng
16	Sous Mao	CBO leader	2008	Kampong Speu
17	Yin Kimly	CBO leader	2008	Kandal
18				
19				
20				
21				
22				
23				
24				

## b. Management team

#	Name-Surname	Position	Contact
1	Sok Sotha	Managing Director	+855 16 948 553
2	Tith Dany	Senior officer	+855 11 237 725
3	Keo Tola	Admin and Finance officer	+855 16 750 324
4	Pich Chhordaphea	Senior agri-credit officer	+855 92 413 276
5	Lo Davy	Admin and finance assistant	+855 16 88 10 20
6	Meas Noun	CDF (Rural Development)	+855 16 394 976
7	Tep Sovann	CDF (Rural Development)	+855 16 421 551
8	Mey Min	Market officer	+855 11 250 993
9	Tep Ratha	Senior agri-officer	+855 16 232 760
10	Sim Sophearak	Office Assistant	+855 16 200 873
11	Prum Visal	Senior market officer	+ 855 92 878 591
12			

## iii. PREFACE

Cambodian Farmer's Association Federation for Agricultural Development (CamFAD) is a farmer organization, working with small rural farmers in response to poverty reduction and improving food productivities of farmers in Cambodia. CamFAD works to promote the sustainable food security of farmers in the rural areas and help facilitate the difficulties of farmers through the rural economical developments of farms families, education, dissemination etc, and Social culture to people without any form of discrimination. CamFAD wishes to see the whole society of Cambodia has developed and people live without hunger, illiteracy, discrimination and threats of food shortages and ignorance, "experiencing from food shortage to food sufficiency and food producing for households consumption to food producing for market demands and well organized of farmers products system from farms to market" this is the great ambition of CamFAD

Cambodian Farmers' Association Federation for Agricultural Development (CamFAD) was renewed its policy from the Cambodian Farmers' Association for Agricultural Development in Svay Rieng and recognized officially by the Ministry of Interior (MOI) on 25th May 2007 through Ref nr: 583 Sar.Chor.Nor, working at the national level. The objectives of establishment of this farmers organization is to promote the qualities and living-standard of people, particularly the most vulnerable people living in the rural areas access to real producers, market approach and facilitate the status of social economics toward sustainability. Formation of real producing groups with clear policy with respect to the members based.

**Vision**

- The federation wishes to see Cambodia has a complete Peace, Food security, People can leave from poverty, hunger, illiteracy and discrimination access to solidarity and cooperation amongst Cambodian nation towards regional, international and in the world level.

**Mission**

- Organizational strengthening toward real sustainability in the future.
- Strengthen and foster the rural communities in the framework of standing in social justice, equity and mutual autonomy in good cooperation with relevant stakeholders, donor agencies and government.
- Assist farmers, peasant access to main income from agriculture, handicraft and non-agri with real market.
- Facilitate the member organizations into coop style in order them to create principles, regulations and other code of conducts to serve the interests and benefits for their own groups in the future.

**Goal**

- Is to assist and help all people in the rural areas, particularly the poorest and most vulnerable people in order to encourage them to reach food security and better land use through the income generation program, agricultural product program, education and training workshop (Human Resource Development), Gender, Advocacy and creating small scale business and small agro-enterprises, Savings. Creation of rural cooperative market for rural farmers in the provincial level.

**Objectives**

- People in those rural communities will change and improve their standard of living better without hunger in the future.
- People in the communities have a solidarity and respect the rights of each other.
- Market for agricultural products must be guaranteed for farmers.
- People in the communities will receive power and self-security with democracy.
- Promote and foster agriculture, non agriculture and handicraft activities through forming of small-group producers in the communities.
- Farmers have opportunity to exchange their experience and learn from each other.
- Farmers have groups in their respective organization with strong policy in a sustainable manner.

**Duties**

- Communicate and cooperate with the related internal and external governmental institutions and other national and international institutions in order to successfully achieve the main goals of poverty reduction in the rural areas.



- Build the capacity of farmers/ members in agriculture, organizational management and strengthening, provide related skills access to market.
- Initiatives in rural development and creation of small business for farmers/peasants.
- Assist all member organizations access to policy strengthening, organizational strengthening, saving and agri-credit activities, added value of FO.

#### **iv. INTRODUCTION**

The aim of this project is to improve the living standard of small farmers and to fulfill the Cambodian Millennium Development Goal (CMDG), and the strategy of poverty reduction of the Cambodian government as well. This will be achieved by strengthening the producing activities of small producers in the rural areas of the 3 provinces (Svay Rieng, Prey Veng and Kampong Speu and phasing to a new member in Kandal province) through the agro-ecology, savings, agricultural credit and sustainable farming practices which suit to the needs of different operational areas of CamFAD. Village Farmers Association (VFA), Village Women Associations (VWA), commune farmers association (CFA) and Communities Based organizations (CBO) have been strengthened in each province gradually. The federation would use this opportunities to revise some policies of the existing communities based which applied for membership of the federation, CamFAD will also collaborate with existing FOs or communities based to assist and strengthen their capacity in organizational management, policy adjustment and producing activities with sustainable development in democratic manners, so that farmers can have their own and strong governing structure to help in development of their communities and linking farmers access to markets directly, start saving and running their credit services to members from a small point and in supporting small agro-enterprises as well. The project targeted villagers inhabited by socio-economically vulnerable people including the widows with many children in their burden households, demobilized soldiers, handicapped people, elderly people and young people etc (*farmers in Cambodia hasn't limited their age of retired*). To reach the above mentioned objectives, CamFAD has divided the projects into two steps. The project firstly has started in Svay Rieng Prey Veng and Kampong Speu, these provinces are poor and most people migrated from their agriculture because of the insufficiency of knowledge, capital, real jobs, skills and agricultural tools to use in farming and various products producing. CamFAD learnt that farmers are stuck in victim of no real market, cold threats from middlemen and those who are not farmers, but wanted to be farmers at the harvesting seasons which they could exploited great benefits from farmers. All groups have been established by democracy i.e., by the election of their leaders. It is good that CamFAD could represent real farmers and get intervention from donor agencies such as Agriterra to solve their problems and give power to farmers in order to discuss their problems directly.

Due to the capacity of rural farmers and peasants in cultivation/ horticulture are low and the productivity of agriculture is limited, there are many issues related to crops cultivation, many issues on animals and poultries rearing and lack of transforming process techniques of agricultural products, many issues of pest appearance and many issues related to unsustainable and unclear markets for farmers, low technology in agriculture, knowledge of farmers based of rural people is limited. The marketing information on agriculture is very poor and the living standard of farmers is very low. CamFAD is working in collaboration with other national and international development agencies to improve the farmers' movement and living standard of rural poor people and step-by-step access to food security and sustainable marketing activities for small producers in the future.

CamFAD gets aware that within Cambodia, however the political situation has improved quickly, but the living standard of farmers in rural areas is still low and difficult to change it as quickly as the flexibility of political manner and more than 36% of total population (more than 14 million) still live under the poverty line, lack of opportunity to receive assistance from development agencies and is very poor and earn less than \$ 1 per day. Amongst the three target provincial operational areas, Svay Rieng, Prey Veng and Kampong Speu are the provinces where farmers seasonally migrate from their areas to find job in the urban areas, especially migrating to Phnom Penh from year to year because of the poverty and lack of job to do in the rural areas. Regarding to the experiences for long period ago of working in the rural communities in Cambodia CamFAD believes that working with farmers in these provinces has more potentials for agricultural improvement because most farmers have their own homeland and rice field, their traditional family income generation is mostly derived from cultivation, raising animals and poultries etc they are naturally enthusiastic about agricultural activities.

In view of these possibilities, the federation ensures that this project focused on the formation and election of leaders through a democratic system, decentralization and co-decentralization system, which can be easily transferred to the farmers so that they can benefit from the training courses as quickly as possible. The new members have also ensured clearly their knowledge in order to avoid any overlap with other development agencies in the past.

The training of proper agricultural skills as needed, organizational management skills, added value of FO and roles and responsibility for their leaders and the ideas and principles of creation of agricultural credit and savings have been provided to members. CamFAD hopes that the project will therefore be self targeting enabling permanent settlers to invest time and resources into their current land plots in order to improve their living standard from farming activities and from having access to proper markets by using their received knowledge from now on and in the future. The projects have been formulated after the intensive research carried out by the federation in identifying the rural communities' needs and constraints of members and members' organizations in the eighty five villages of fourteen communes i.e. **I. Svay Rieng:** Svay-Chrum, Portreach, Thlork, Svay-Tayean, Thnot, Kampong-Chamlang<sup>x2</sup>, Chek, Basac, Koy-Trabek, Kruos, Svay-Ang of three districts (Svay-

Chrum, Svay Rieng and Kampong Ro) **2. Prey Veng:** Speu Kor and Rongdomrey of one district (Baphnom) **3. Kampong Speu:** Kanduoldom of one district (Chbarmorn) and linking to new one is **Kandal:** Mok Kampool district. All these registered members organization will have been making their summary profile in 2009 to get more involvement within CamFAD, help adjustment their internal policy toward real farmers organization and organizational strengthening and improving the saving activities of members.

In total CamFAD has officially registered 16 member organizations in four provinces i.e. Svay Rieng, Prey Veng, Kampong Speu and Kandal, these member organizations are also elected their leaders by democracy with regular mandate of office holding within the management committee. Up to now CamFAD has 818 different registered producer groups structured under these 16 member organizations categorized into **1.**savings, **2.**animal rearing, **3.**poulties rearing, **4.**vegetable growing, **5.**fish raising, **6.**rice growing, **7.**handicraft groups **8.**rice bank, **9.**cow bank **10.**fertilizer credit and other involving business initiated by individual members. This year, CamFAD has trained those elected farm leaders (chairman, vice chairman and cashier) from CFAs and CBOs member organizations with the roles, responsibility, organizational management,

including an estimate of small business involved, income and expense principles etc for CFAs leaders every month i.e. from April up to last December 2008 under operational cost support from Agriterra, the Netherlands to strengthen their associative functioning, added value of FO and,



Group pictures of BoD members, their management committee and staff during their monthly workshop training at the central office of CamFAD federation

The changes of their traditional practice behaviors in agriculture and innovation towards present needs at the markets are parts of the problems due to limited resources of CamFAD at the present time to intervene such facilities as a start up capital due most need. The varying members (seasonal migration to find jobs in the city) made us difficult to proceed the activities because they always leave their villages seasonally to find jobs outside to survive their family due to lack of real job to do in the rural areas. According to the low capacity of farmers on cultivation/ horticulture, low productivity of agriculture, lack of high yield of seeds, many issues of crops cultivation, many issues on animals raising and lack of transforming process techniques of agricultural products and the marketing information that led the farmers' benefit from their agriculture to be least and their living standard to be poor in a long period ago. CamFAD is a Cambodian non-governmental farmer organization, working in collaboration with other development agencies in improving farmers' living standard and step by step access to the food security and marketing activities properly in the future. The component of this project have therefore been carefully selected to ensure that physically less able and medium households members and those with the limited background of the appropriate

technology of agricultural improvement may participate fully in all project's activities. The proposal seeks to maximize household production capacity regardless of physical strength. Due to the social and physical limitation within our members and or households, this project will be pursuing work such as rice cultivation, animals raising, handicraft production, vegetable growing, capacity building which necessitates sustained inputs of traction or physical stamina for small rural producers in Cambodia.

## v. ACTIVITIES

In 2008, CamFAD has prepared and revised its operational activities as planned and indicated in the implementation schedule such as completion of membership cards, membership recording books which installed the resourced data existed in each hh members in order to make ease in management of membership and their existing resources they own. Disseminated the project activities to all members' organizations, relevant local authorities and institutions and in good cooperation with local authorities and DA in the dissemination of policy, project concepts etc. The added value of FOs have been informed to CFAs and CBOs leaders every month during a monthly meeting to broaden their awareness and active participation with the federation. CamFAD staffs have improved their understanding in FO style gradually as well. The BoD members join with us actively to discuss and push the situation successfully gradually onwards. So that it is a positive sign of CamFAD to develop associative functioning of membership and organizational strengthening. More than this, the BoD members are encouraged to have a monthly workshop training since April, in addition to the Executive Committee Meeting which hold every six month i.e. in June and December to discuss about constraint problems which occurred to their groups and review the policy of CamFAD. The workshop trainings started in April 2008 and they have now understood better on the added value of FO and their own



BoD meeting



Sok Sotha, Managing director of CamFAD



Picture during advisory mission of Agriterro to CamFAD



responsibilities as farmers' leaders and BoD of the federation. Technical training documents on pig rearing, chicken rearing, vegetable and crops planting, rice planting (SRI), fish raising, cow rearing and policy involved have been developed and established to indicate clearly the methodology of how to follow the rules and guarantee the long run of development of member organizations with high responsibility in the future. CamFAD has conducted its activities through the project titled CamFAD Rural Poverty Reduction and Market Access (CROP-MA) supported by Agriterra, The Netherlands. Office of CamFAD is supplied properly with fan, fax, phone, e-mail, internet and eight computers to run the activities, 1 fax/phone, 2 printers i.e. HP DeskJet and Laser, 10 desks for computers, 2 cupboards, 1 digital camera, the internet and e-mail is available at CamFAD office since last year 2007, in 2008 CamFAD has also changed a past hosting web company to present one due to technical problems and development of its website design to show on time progressive activities within the federation at [www.camfad.org](http://www.camfad.org) properly, its members' activities will also be presented in the webpage in 2009, 4 motorcycles are still in use for transportation to conduct the project implementation at the fields directly with members.



Working activities at the central office



Farmers visited pig rearing activities



SRI practice in 2008



Consultant from Agriterra meeting with CamFAD staff after a strategic plan, Nov

Finally, there are 16 members based organizations from 85 villages in four provinces have registered as membership of CamFAD these are: **1. Svay Rieng:** Svay-Chrum, Portireach, Thlork, Svay-Tayean, Thnot, Kampong-Chamlang<sup>x2</sup>, Chek, Basac, Koy-Trabek, Kruos, Svay-Ang of three districts (Svay- Chrum, Svay Rieng and Kampong Ro) **2. Prey Veng:** Speukor and Rongdomrey of one district (Baphnom) **3. Kampong Speu:** Kanduoldom of one district (Chbarmorn) and 4.



Workshop training with Agricultural Development Community (Sor.Or.Kor) Raksmei Samakee Association (RSA), Prey Veng

**Kandal:** Samboo Meas commune, Mok Kampool district.



Workshop training at Samakum Apiwat Kumkrous CDA, Svay Rieng



Workshop training at Thmey-Samakee community, Kampong Speu



Workshop training with Integrated Development Association IDA, Svay Rieng



Workshop training with the Family Economic Development Association FEDA, Kampong Chamlang, Svay Rieng

These member organizations have also elected their leaders by democracy with regular mandate of office holding within the management committee. Up to now CamFAD has 818 different registered producer groups under these 16 members organizations which categorized into **1.**savings, **2.**animal rearing, **3.**poulties rearing, **4.**vegetable growing, **5.**fish raising, **6.**rice growing, **7.**handicraft groups **8.**rice bank, **9.**cow bank **10.**fertilizer credit and other involving business initiated by individual members.

Knowledge and skills of pig rearing, chicken rearing, vegetable/crops growing, rice growing and agriculture production process have been trained to 560 new members which 336 female in Svay Ang, Kruos, and Kampong-Chamlang in Svay Rieng province, Speukor, Rongdomrey in Prey Veng and Kanduoldom communities in Kampong Speu province, the training sessions started from 8-22 September 2008. The 59 village women associations (VWAs) equal to 771 members as gender groups received technical training on handicraft skills, saving principles and proper cow/buffalo rearing courses which started from 21-31 October 2008, more further the women groups have also received diversification skills in bamboo handicraft and broom making activities, these groups have received clear training courses on proper producing, oriented principles process into proper quality, market access and knowledge on calculation of income, loss and expense for their small business involved toward long run in the future, these courses took almost three



Bamboo products made by members



Activities of making bamboo products



months i.e. from October 3<sup>rd</sup> to December 9<sup>th</sup> 2008. CamFAD facilitated those members to start Saving from August to October 2008 for a short time saving and from August to December as long time saving under clear indication and orientation from CamFAD staff base on the fact of their ability to join in savings. It was not easy at first, because most members expected some facilities as a start up capital when they registered as membership of CamFAD. Nine CFA leaders each received 5kgs of good rice seed to practice a system of rice intensification (SRI), the result was good and acceptable which calculated that 1ha could get 4-5 tons of rice yields without use of chemical fertilizer. Amongst 3052 members which 2035 are female, 20 of them had a study visit in the country which 10 female, and 8 farmer leaders including 3 staff which 2 female had an exposure visit to the Philippine to study the activities implemented by farmers there (report was shown in CamFAD website [www.camfad.org](http://www.camfad.org) in news menu. In the study visit abroad those visitors got more understanding with the concepts of farmer organizations, their style of management the organization, cooperatives etc. moreover, the groups visited the International Rice Institute (IRI) and met with Royal ambassador of the Kingdom of Cambodia base in Philippine in order inform the ambassador about our mission abroad and got some feedback from him as well.

The exposure visit is one of the most effective ways of CamFAD under support from Agriterra and farmers to farmers cooperation in the region, farmers got new ideas and realized much on associative functioning, added value of FO and knowledge received from all visited areas to consider when they came back to Cambodia. BoD have their regular meetings which they can discuss their problems, exchanged experiences, improved their roles and responsibility as a leader. Two staff have gained knowledge directly from



Training sessions on savings principles and,



Green gourd trellis



Advisory mission of Agriterra to CamFAD



Participants visited IRI in Philippine



Group picture at IRI, Philippine

their own work and training course “financial management and control” whilst other staff affected positively from their work experiences from time to time. The annual general meeting which included an executive committee meeting had done successfully; two vice chairpersons were elected, further dissemination of CamFAD policies, a five year strategic plan (2009-2013) to members and local authorities, DA and provincial governor, approval of new constitutions, annual finance of the federation, presentation of future marketing activities during the AGM on 30<sup>th</sup> December 2008. In 2008 CamFAD developed different technical training documents such as ①. Technical pig raising 674, ②. Technical chicken raising 539, ③. Technical fish raising 64, ④. Technical rice producing 2843, ⑤. Technical vegetable producing 506, ⑥. Books of membership recording 7905, ⑦. Books of cash control for VFA, VWA and CFA 100, ⑧. Members Recording Books 30, ⑨. VWA principles guidelines 60 and other involved documents which were exclusive. These principles documents planned to publish for distribution to members in 2009. CamFAD would propose Agriterra in order to seek any kinds of support on this in the future within Agriterra and other donors if possible due to most need of facilities support from the rural vulnerable poor farmers. The habit of asking money for the participation is also a problem to conduct our project activities according to free services from NGOs and in term of less understanding of the added value of FO of farmers/peasants as members of CamFAD due to FO is very new to Cambodian people. CamFAD always lobbies them not only focusing on DSA from participation, but should change to focus on obligation as members based.



Presenting young rice seedlings in SRI



Election of two interim vice chairpersons during the annual general meeting of CamFAD 30<sup>th</sup> December, 2008



Discussion on technical training documents and related documents



Harvesting activities of members

The elected leaders (chairman, vice chairman and cashier) from CFAs and CBOs receive a training on additional roles, responsibility, organizational management including estimate of small business, income and expense control, indication the



parts of income for their own rural farmers organizations through annual interests of each share had discussed i.e. 5% and monthly interests from members 2% or 3% for their respective organization accordingly, Way of using a financial related documents etc for farmer leaders every month i.e. from April to December 2008 under indication and effective support from Agriterra, the Netherlands.

In total, CamFAD has legally formed and elected 818 groups in 85 villages equal to 7905 hh members which 4539 hh members are women, 57% of direct women members and equal to 39,525 individual members, approximately 22,530 members are women 57% of both direct and indirect members. Members expected to have direct intervention from the project in 2008 are 3,052 members which 2,035 members are women from 15 member organization in Svay Rieng, Prey Veng and Kampong Speu. There are new 560 hh members which 336 members are women have been selected carefully from 6 communities based and received technical training on Pig rearing, Chicken rearing, vegetable-crops planting and rice planting.

On 16-21 November, 2008 there was a mission of Mr. Jan Doeksen consultant from Agriterra and CamFAD organized a five year strategic plan workshop at CamFAD central office. The workshop attended by numbers of CamFAD staff, farm leaders in total 20 participants supported the whole process by Agriterra consultant. The strategic planning workshop resulted as below:

1. Training
2. Market services
3. Savings and Credits (inputs)
4. Organisational development and strengthening

After the first workshop where the main topics have been defined, the participants have been asked to indicate how CamFAD should fill in this strategy. This resulted in a list of topics that have been ranked by the participants. It was good to see how the workshop participants ranked the points and which points got the highest priority. The results of the second session can be summarized as follows:

	Session 1	Session 2
1	Training	<ul style="list-style-type: none"> <li>• Animals husbandry</li> <li>• Poultry husbandry</li> <li>• Vegetable/crops growing</li> <li>• Saving principles</li> <li>• Financial/credits management</li> <li>• Compost/organic farming</li> <li>• Human resource management (for farm leaders)</li> <li>• Marketing</li> </ul>

2	Market services	<ul style="list-style-type: none"> <li>• Market information system</li> <li>• Organisation to market handicrafts</li> <li>• Organisation to market vegetables/crops</li> <li>• Organization to market animals and poultries.</li> <li>• Sale, purchase and delivering of products</li> </ul>
3	Savings and Credits	<p><i>Savings:</i></p> <ul style="list-style-type: none"> <li>• Members have to save with their CFA/VWA and CBO first under indication from CamFAD staff with respect to their saving principles.</li> </ul> <p><i>Credits:</i></p> <ul style="list-style-type: none"> <li>• Facilities provided by CamFAD must keep as a start up capital of the federation.</li> <li>• In case of any cooperation with donor agencies such grant CamFAD will use that grant as a start up capital for their each organization, so they can start from that point as well.</li> <li>• CamFAD will give extension credits services from the bank or any financial institution to members directly.</li> </ul>
4	Organisational development and strengthening	Detailed organisational structure taking into account additional training activities, better office facilities, staff support, meetings and events better representation in the regions, giving added value of membership base, giving advices related to organizational development and strengthening, transition into proper membership based organization from bottom levels to national level, provide new knowledge to staff members and farmers etc.

CamFAD wishes to attract more participation from women in all sectors, recently the percentage of women participation in CamFAD activities is 57% of direct registered members. Women in rural Cambodia usually have a heavy burden than men, counting from child care, animal rearing, housework and agricultural activities, but women are very less in the positions of leaders.

So the empowerment of women is very important to join in development of their society with men with equal participation, rights and benefit in the future. Women however have been encouraged to participated in all activities, but they feel reluctant to get a high position, this, CamFAD realizes that the threats of past custom and society still dictate the present day of women due women were not allowed to go out, work with men, women must stay at home and take care of their children etc, but CamFAD noticed that time to time young women have changed their character and behavior better now.

Along with the project implementation activities, CamFAD have an opportunity to contact with other agricultural development agencies and companies to consider the complementary requirements of farmers such as loan with low interest, tractors services investment, fertilizer and other agricultural tools which serve the interest of farmers in agricultural sectors in credit service for example the JS Global group of Korea etc to lobby them considering their cooperation with Cambodian farmers as members of CamFAD federation and ask them to bring their new technology to provide experience directly to our members, anyway we do not have strong belief with them because they are a company, not involving much in development of the poors for long time, what they need is income.



Sok Sotha, managing director of CamFAD met with the Cambodian agri-investors at the SMI office in Phnom Penh



Consultant from Agriterra visited the SRI practice of members

## vi- RESULTS

Through the intervention of financial resource, advisory mission from Agriterra, The Netherlands, This project has strengthened both CamFAD staff and members to manage their work properly and in good process toward real producers organization with proper knowledge and develop understanding the added value of FO due to the lack of sufficient knowledge in FO style whilst the FO is very new to Cambodian farmers. Office utilities, and administrative cost including internet, and Fax, Phone in communication sectors have been running actively and effectively. The capacity of CamFAD staffs and BoD members has improved greatly through this project activities and clear indication from the project officer and liaison officer of Agriterra. The economics of rural families will improve better by establishment of members based and they will step by step understand the associative functioning and added value of FO which they themselves participated in.

The capacity of CamFAD staffs and BoD members has improved greatly through this project activities and clear indication from the project officer and liaison officer of Agriterra. The economics of rural families will improve better by establishment of members based and they will step by step understand the associative functioning and added value of FO which they themselves participated in.

BoD members have regular workshop training every month to strengthen and improve their knowledge toward the self responsibility for their own communities in the future. The initiatives of increasing of their income from agriculture not only producing for household consumption but also producing for market demand in the future. Farmers will understand the importance of getting income from their agricultural activities to improve their family economics, have enough food to eat and sell at the market.



Advisory mission of Agriterra officers to CamFAD



Agriterra officers met members at the villages



Annual general meeting last 30<sup>th</sup> December, 2008 at Chné Tolé conference hall, Svay Rieng

CamFAD will be able to attract more farmers to participate in its activities, but due to its new experiences in FO style, CamFAD actually needs time to develop its activities, policy gradually by empowerment its active participation from members at all level. In the future CamFAD realizes that some of agreement between small producers and the consumers such as hotel owners, restaurant owners and other agricultural consumers, packing of products are available, and the price of farmers' product will be guaranteed by both consumers and producers through the federation method lies in working system under expected effective advice from Agriterra's experts. This project really gives high value to CamFAD as well as rural Cambodian people to overcome and alleviate from the poverty in this poor country, especially in the areas of CamFAD operational work and join in dissemination of FO style at the national level. There are 16 CFAs and CBOs recently have registered officially as membership based of the federation amongst the 16 members there are only 9 existing members are encouraged to participate in a monthly meeting and Executive Committee meeting so far yet other 7 groups. Those new seven memberships have been strengthened their organizational management and improved their policy through the workshop training, giving advisory support made by CamFAD staff at their respective office regarding membership based, associative functioning and processing toward real farmers organization in the future. CamFAD plans to encourage all officially registered members to join actively in the monthly meeting of the BoD in 2009 in order those new members understand the added value of FO and bring their essential ideas and experiences to discuss with other members to find good solutions for farmers in the

future. Also in 2009, CamFAD plans to develop a market policy which start from CamFAD staff first and secondly in kind discussion with some international NGOs staff in the operational areas, then CamFAD really needs advisory support from Agriterra's experts to finalize drafted documents in proper system and technically.

CamFAD hopes strongly that Cambodian rural farm producers will have market for their products in the near future if CamFAD has been empowered and supported by the external donors such as Agriterra in addition to the afford of CamFAD itself, the honest with high responsibility and giving high value for real producing farmers and their own activities at the ground level. In this means time, CamFAD really has a great ambition of having created a market for farmers, so that farmers can produce and sell their products on the market by themselves in a sustainable manner without threats from the middlemen any more in the future.

CamFAD is seeking markets in the country and outside to sell farm products if they produced more a need with proper price.



Visiting the dry rice production of rice members in Kampong Chamlang commune, CFA

CamFAD wishes to propose Agriterra in order to link CamFAD to other donors in addition to support some facilities as a start up input and capital to practice after receiving technical skills so far. The constraints and poverty of members will be reduced, CamFAD also found that it is important for farmers such as the intervention of irrigation system, animals and poultries as the start up facilities because all rural hh members dictate in habit of raising animals, poultries and vegetable/ crops growing, but they do not much focus on quality intake of seeds and animals, agricultural tools as facilities, exchanging experiences and knowledge from farmers to farmers in the country and other countries is very important. Need to have clear market for their products. A regular annual meeting that will be organized by CamFAD to invite all consumers (restaurant, hotel keepers etc) relevant stakeholders and producers to meet and discuss their requirements and quantity, price and quality of producing. Support a regular meeting of BoD members at the central office of CamFAD in order them to have enough opportunity to discuss their problems and improve their related knowledge and skills to run their activities properly at their own organizations. According to the most needs of external support, CamFAD would propose Agriterra in order to continue support the activities of CamFAD with members, organizational strengthening, associative functioning, and link CamFAD toward cooperation with other successful FOs in Asian and with the Dutch farmers in order to have exposure visit and learn experiences from those countries to practice and study new technologies from them to improve our farmers knowledge, introduction of agri-products which produce by our members to other consumers in those countries if

they need to import and how to process with Cambodian producers to bring real income for farmers and to avoid the exploitation from the middlemen in the future.

#### **vii- CONCLUSION**

This project under the intervention from Agriterra, really bring benefit for farmers directly and could attract many farmers to join with CamFAD to overcome the constraints and difficulties faces by farmers many years ago, through various activities which serve the interests of members, via our efforts. Farmers will be able to solve their problems by themselves successfully and have the opportunity to lobby the government to consider and prioritize their requirements seriously in the future, especially the cartels of farmers' products and access to barter trade with other sectors so on and so forth to solve the shortages and difficulties of small farmers. CamFAD will achieve its purposes of the rural poverty reduction, knowledge improvement, understanding added value of farmer organization and capacity of rural people will improve gradually higher than before and access to initiatives of getting income from Agriculture, savings, credit and other agro-enterprises activities. This transition period is a good hope for CamFAD and Cambodian rural poor farmers and as a bridge toward success in the future. A long with this valued project supported by Agriterra, CamFAD could have enough time to produced more relevant documents, broadened its experiences, got positive organizational strengthening, dissemination of the added value of FO to members and the public as well. People get awareness the concepts of farmers through CamFAD activities and problems of small farmers/ producers will be solved in the future according to lightening from Agriterra, their officers through resources intervention and advisory mission.

#### **viii- REMAINING ACTIVITIES**

The only thing is left, that is an external audit, CamFAD learnt that the estimated budget for auditing fee is not enough according to last year CamFAD spent \$ 1500 and amongst \$ 1500 to \$ 2000 according to the volume of project expense is estimated this year base on the policy of audit company. CamFAD would propose Agriterra in order to use contingency cost for complementary if available.

#### **ix- RECOMMENDATION**

Agriterra is in the second year supporting CamFAD, the policy of Agriterra with farmer organizations are almost sufficient to fulfill the needs of farmers organizations, especially FOs in developing countries that have most problems from producing to management level and need different kinds of solutions. If Agriterra have set up any additional policy regarding facilities support as a starting capital or linking FOs with other donors that is able to support facilities as a start up capital due to the poor farmers in developing countries are in the most needs of external intervention, not only the capacity and organizational strengthening, but also facilities to solve their problems, then from the bottom level to management of FOs will be positive reflection with a quick win for farmers and the poors . I hope that Agriterra is fully capable to find strategies and solve problems for farmers

within their committee or in cooperation with other donors to consider more resource available for farmers in the poor countries to start up their activities on ground. Agriterra should work in close collaboration to lobby NGOs in order to work with farmer organization; they should not work directly with farmers that could produce a big competition with FOs. Farmers still have less understanding of the added value of FO, so that Agriterra should continue to strengthen CamFAD toward real success with sustainable run in the future. The study visit inside and outside the country should be continued to support according to the knowledge of farmers in Cambodia is limited due their educational background is low because of the poverty.

CamFAD would like to thank and give high value to the most effective intervention of Agriterra and the Dutch government in helping farmers in Cambodia which is in the most needs of external support for Capacity building, Organizational strengthening, market establishment, requirements new knowledge and technology, Clear understanding the added value of FO, exposure visit and other business involved. The system of resource installment from Agriterra to partner organization is also better for 2 or 3 steps processing per project proposal and the transfer of money is o.k since they have a one or two week system after signing the official contract to allow and facilitate the partnership organizations with enough time to conduct the project and to avoid the conflict within schedule of project operating. Agriterra should also priorities any most urgent needs of the partner organization regarding the project intervention.

CamFAD believes that our members will gradually understand the importance and added value of FO better and they will get more income from agricultural and non agricultural activities through increasing the agricultural productivity, experiences, knowledge received, not only for household consumption but also for market demand in the near future.

## x- INCOME AND EXPENSE STATEMENT

### Cambodian Farmers'Association Federation of Agricultural Development ( CamFAD )

#### INCOME STATEMENT

For the Ended of 31 Dec, 2008

Exchange Rate: 1 Euro = 1.3 USD

	Euro	USD
<b>Income</b>		
Donated from Agriterra	47,539	61,801
Interest Income	85	111
MTC fund	2,854	3,710
Operating Revenue from fund raising	1,538	2,000
<b>Total Income</b>	<b>52,017</b>	<b>67,622</b>
<b>General expenses</b>		
Human Resource and Operational costs	28,466	37,006
Training Activities	16,214	21,078
Consultation and contingency	7,327	9,525
Bank Charges	3	4
<b>Total Expenses</b>	<b>52,010</b>	<b>67,613</b>
<b>Net Income</b>	<b>7</b>	<b>9</b>

### Cambodian Farmers'Association Federation of Agricultural Development ( CamFAD )

#### RETAINED EARNING STATEMENT

For the Ended of 31 Dec, 2008

	Euro	USD
<b>Beginning of retained earning</b>	9	12
Net income	7	9
<b>Total Retained earnig ended of Dec 31,2008</b>	<b>16</b>	<b>21</b>

### Cambodian Farmers'Association Federation of Agricultural Development ( CamFAD )

#### BALANCE SHEET

For the Ended of 31 Dec, 2008



More details please see accompanying note to financial report.

- Other disbursements not involved in the projects were not included and not also shown in the financial report as well.
- The details of the whole expenses including outside project cost, reference letters of the board and managing director can be presented in an external auditing report if needed by donor agency (Agriterra).

**Date:** 30 January, 2009

**Place:** Svay Rieng town,

**By:** Sok, **Sotha**

**Position of reporter:** Managing director

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<sup>x2</sup> There are two members in that area.